

Improving air because we care

BLH LÜFTUNGSTECHNIK IN GERMANY ACQUIRED

SIG plc, the leading European specialist solutions provider to the construction industry, announces that it has acquired BLH - Bauelemente für Lüftungstechnik Hennen GmbH.

This acquisition supports our strategy to move up the value chain and provide a 'one stop shop' offering to our installer customers that includes consultation, design, fabrication and assembly, testing and after-sales services.

This acquisition provides SIG Air Handling with initial market entry into Germany, complementing our acquisition of Profant in Austria at the beginning of the year. Furthermore, BLH will help deliver strong synergies across our Air Handling businesses in Benelux and France, along with high potential for SIG Germany.

The existing management team of BLH will remain with the business to deliver the continued growth and development of the company.

Oliver Hennen, Managing Director of BLH:

"When my father founded the company in 1999 I was still in school and worked in production during holidays and Saturdays. While we were growing in the past 17 years a lot of things changed. But the keys to our success still remain the same: lean structures and small overhead, focus on product quality and putting a lot of heart and soul into the company. I'm really looking forward to the new opportunities and synergies that will open up with our integration into SIG Air Handling."

About BLH

BLH is a European fabricator and distributor of rectangular ventilation ducts and moulded ventilation components. Based in Trier, Germany, BLH is a top 3 player in rectangular ducting in Germany and has also a strong presence in Belgium and Luxembourg.

The company delivers both high margin and high value-added solutions, through the combination of fabrication activities and focus on customised solutions for customers.

About SIG plc

SIG is the leading European provider of specialist solutions to the construction industry. The Group has a product and service offering of significant scale with strong positions in its four core product areas of Exteriors, Interiors, Insulation and Air Handling. SIG operates from over 660 trading sites across the UK and Ireland, Mainland Europe and the Middle East. SIG is a FTSE 250 company listed on the London Stock Exchange, with annual revenues of £2.6 billion and over 9,000 employees.

For more information visit: <http://www.sigplc.com/>

Contact

Lex Hemels - Managing Director SIG Air Handling
lex.hemels@sigairhandling.com

Oliver Hennen - Managing Director BLH
Oliver.Hennen@blh-trier.de

Daniel Bolz - Corporate Development and M&A Executive Mainland Europe
daniel.bolz@sig-germany.de

